

**MALAYSIAN AUTOMOTIVE ASSOCIATION  
PRESS RELEASE : 18 SEPTEMBER 2020  
PRODUCTION & SALES FOR AUGUST 2020**

**1. PRODUCTION**

1.1

Segment	AUGUST			YEAR-TO-DATE AUGUST		
	2020	2019	Variance	2020	2019	Variance
PV (Passenger Vehicles)	47,934	44,363	1.08	249,915	355,593	0.70
CV (Commercial Vehicles)	2,294	2,637	0.87	13,961	24,959	0.56
<b>Total</b>	<b>50,228</b>	<b>47,000</b>	<b>1.07</b>	<b>263,876</b>	<b>380,552</b>	<b>0.69</b>

**2. SALES**

2.1

Segment	AUGUST			YEAR-TO-DATE AUGUST		
	2020	2019	Variance	2020	2019	Variance
PV (Passenger Vehicles)	47,591	46,802	1.02	258,586	363,852	0.71
CV (Commercial Vehicles)	5,209	4,346	1.20	26,459	34,467	0.77
Total	<b>52,800</b>	<b>51,148</b>	<b>1.03</b>	<b>285,045</b>	<b>398,319</b>	<b>0.72</b>

**3 Market Performance in August 2020**

Sales volume in August 2020 was 3% higher than similar corresponding month in 2019. However, sales volume for August 2020 was 8% lower than July 2020.

- July 2020 TIV was higher due to clearance of backlog orders after the announcement of sales tax exemption incentive
- shorter working month in August 2020 due to a few festive holidays

**4 Outlook for September 2020**

Sales volume in September 2020 is expected to be maintained at August 2020 level.

- On-going promotional campaigns by car companies
- Consumers' sentiments remain cautious with the loans moratorium coming to an end by 30 September 2020