

**MALAYSIAN AUTOMOTIVE ASSOCIATION
PRESS RELEASE : 17 DECEMBER 2020
PRODUCTION & SALES FOR NOVEMBER 2020**

1. PRODUCTION

1.1

Segment	NOVEMBER			YEAR-TO-DATE NOVEMBER		
	2020	2019	Variance	2020	2019	Variance
PV (Passenger Vehicles)	50,894	43,300	1.18	405,838	493,453	0.82
CV (Commercial Vehicles)	3,938	3,217	1.22	23,488	34,492	0.68
Total	54,832	46,517	1.18	429,326	527,945	0.81

2. SALES

2.1

Segment	NOVEMBER			YEAR-TO-DATE NOVEMBER		
	2020	2019	Variance	2020	2019	Variance
PV (Passenger Vehicles)	51,174	47,753	1.07	412,977	500,859	0.82
CV (Commercial Vehicles)	5,315	4,831	1.10	41,731	48,580	0.86
Total	56,489	52,584	1.07	454,708	549,439	0.83

3 Market Performance in November 2020

Sales volume for November 2020 was 0.3% lower than October 2020.

Sales volume in November 2020 was 7.4% higher than similar corresponding month in 2019.

- Sales tax exemption incentive for passenger vehicles
- New model launches

4 Outlook for December 2020

Sales volume in December 2020 is expected to be much higher than November 2020 level.

- Continuation of the impetus from sales tax exemption incentive for passenger vehicles
- On-going aggressive promotional campaigns by car companies