

**MALAYSIAN AUTOMOTIVE ASSOCIATION  
PRESS RELEASE : 18 NOVEMBER 2020  
PRODUCTION & SALES FOR OCTOBER 2020**

**1. PRODUCTION**

1.1

| Segment                  | OCTOBER       |               |             | YEAR-TO-DATE OCTOBER |                |             |
|--------------------------|---------------|---------------|-------------|----------------------|----------------|-------------|
|                          | 2020          | 2019          | Variance    | 2020                 | 2019           | Variance    |
| PV (Passenger Vehicles)  | 55,063        | 52,191        | 1.06        | 354,944              | 450,153        | 0.79        |
| CV (Commercial Vehicles) | 3,568         | 3,584         | 1.00        | 19,550               | 31,275         | 0.63        |
| <b>Total</b>             | <b>58,631</b> | <b>55,775</b> | <b>1.05</b> | <b>374,494</b>       | <b>481,428</b> | <b>0.78</b> |

**2. SALES**

2.1

| Segment                  | OCTOBER       |               |             | YEAR-TO-DATE OCTOBER |                |             |
|--------------------------|---------------|---------------|-------------|----------------------|----------------|-------------|
|                          | 2020          | 2019          | Variance    | 2020                 | 2019           | Variance    |
| PV (Passenger Vehicles)  | 51,795        | 48,987        | 1.06        | 361,803              | 453,106        | 0.80        |
| CV (Commercial Vehicles) | 4,875         | 4,883         | 1.00        | 36,356               | 43,749         | 0.83        |
| Total                    | <b>56,670</b> | <b>53,870</b> | <b>1.05</b> | <b>398,159</b>       | <b>496,855</b> | <b>0.80</b> |

**3 Market Performance in October 2020**

Sales volume in October 2020 was 5.2% higher than similar corresponding month in 2019.

Sales volume for October 2020 was 0.4% higher than September 2020.

- New model launches
- On-going aggressive promotional campaigns by car companies

**4 Outlook for November 2020**

Sales volume in November 2020 is expected to be lower than October 2020 level.

- One full month impact from the implementation of CMCO for all states in Peninsular Malaysia (except Perlis, Pahang & Kelantan)
- Reduction in traffic volume to automotive showrooms