

**MALAYSIAN AUTOMOTIVE ASSOCIATION  
PRESS RELEASE : 22 MAY 2018  
PRODUCTION & SALES FOR APRIL 2018**

**1. PRODUCTION**

1.1

Segment	APRIL			YEAR-TO-DATE APRIL		
	2018	2017	Variance	2018	2017	Variance
PV (Passenger Vehicles)	38,520	34,542	1.12	184,225	162,825	1.13
CV (Commercial Vehicles)	3,319	3,108	1.07	13,828	12,840	1.08
<b>Total</b>	<b>41,839</b>	<b>37,650</b>	<b>1.11</b>	<b>198,053</b>	<b>175,665</b>	<b>1.13</b>

**2. SALES**

2.1

Segment	APRIL			YEAR-TO-DATE APRIL		
	2018	2017	Variance	2018	2017	Variance
PV (Passenger Vehicles)	41,982	37,741	1.11	163,078	165,274	0.99
CV (Commercial Vehicles)	5,107	5,005	1.02	19,151	18,312	1.05
<b>Total</b>	<b>47,089</b>	<b>42,746</b>	<b>1.10</b>	<b>182,229</b>	<b>183,586</b>	<b>0.99</b>

**3 Market Performance in April 2018**

Sales volume in April 2018 was 5.8% or 2,896 units lower than March 2018.

- Consumers adopting a wait & see attitude due to GE14.

**4 Outlook for May 2018**

Sales volume for May 2018 is expected to increase

- Many car companies have announced zero-rated GST prices following the announcement by the government to zero rated GST.
- Hari Raya festive season promotional campaigns