

**MALAYSIAN AUTOMOTIVE ASSOCIATION
PRESS RELEASE : 20 SEPTEMBER 2017
PRODUCTION & SALES FOR AUGUST 2017**

1. PRODUCTION

1.1

Segment	AUGUST			YEAR-TO-DATE AUGUST		
	2017	2016	Variance	2017	2016	Variance
PV (Passenger Vehicles)	40,206	39,987	1.01	317,162	315,940	1.00
CV (Commercial Vehicles)	3,482	3,465	1.00	25,796	29,572	0.87
Total	43,688	43,452	1.01	342,958	345,512	0.99

2. SALES

2.1

Segment	AUGUST			YEAR-TO-DATE AUGUST		
	2017	2016	Variance	2017	2016	Variance
PV (Passenger Vehicles)	46,010	46,227	1.00	345,283	328,265	1.05
CV (Commercial Vehicles)	5,710	5,992	0.95	39,447	41,887	0.94
Total	51,720	52,219	0.99	384,730	370,152	1.04

3 Market Performance in August 2017

Sales volume in August 2017 was 6.5 % or 3,167 units higher than July 2017.

- Promotional campaigns by car companies
- Fulfillment of back orders as the "e-daftar" system returned to normalcy.

Sales volume in August 2017 was 1 % or 499 units lower than similar corresponding month in 2016.

TIV for YTD August 2017 was 4 % higher than similar corresponding period in 2016.

4 Outlook for September 2017

Sales volume for September 2017 is expected to be maintained at August 2017 level.

- short working month
- On-going promotional campaigns by car companies