

**MALAYSIAN AUTOMOTIVE ASSOCIATION
PRESS RELEASE : 19 MARCH 2018
PRODUCTION & SALES FOR FEBRUARY 2018**

1. PRODUCTION

1.1

Segment	FEBRUARY			YEAR-TO-DATE FEBRUARY		
	2018	2017	Variance	2018	2017	Variance
PV (Passenger Vehicles)	35,220	40,392	0.87	99,553	83,159	1.20
CV (Commercial Vehicles)	3,196	2,735	1.17	6,865	5,500	1.25
Total	38,416	43,127	0.89	106,418	88,659	1.20

2. SALES

2.1

Segment	FEBRUARY			YEAR-TO-DATE FEBRUARY		
	2018	2017	Variance	2018	2017	Variance
PV (Passenger Vehicles)	36,623	38,877	0.94	76,605	79,172	0.97
CV (Commercial Vehicles)	3,955	3,578	1.11	8,548	7,950	1.08
Total	40,578	42,455	0.96	85,153	87,122	0.98

3 Market Performance in February 2018

Sales volume in February 2018 was 9 % or 3,997 units lower than January 2018.

- Short working month due to Chinese New Year festive holidays.

Sales volume in February 2018 was 4 % or 1,877 units lower than similar corresponding month in 2017.

4 Outlook for March 2018

Sales volume for March 2018 is expected to be slightly better than February 2018.

- Longer working month
- Rush for deliveries by companies having their financial year ending on 31 March 2018