

**MALAYSIAN AUTOMOTIVE ASSOCIATION  
PRESS RELEASE : 21 FEBRUARY 2018  
PRODUCTION & SALES FOR JANUARY 2018**

**1. PRODUCTION**

1.1

| Segment                  | JANUARY       |               |             | YEAR-TO-DATE JANUARY |               |             |
|--------------------------|---------------|---------------|-------------|----------------------|---------------|-------------|
|                          | 2018          | 2017          | Variance    | 2018                 | 2017          | Variance    |
| PV (Passenger Vehicles)  | 64,333        | 42,767        | 1.50        | 64,333               | 42,767        | 1.50        |
| CV (Commercial Vehicles) | 3,669         | 2,765         | 1.33        | 3,669                | 2,765         | 1.33        |
| <b>Total</b>             | <b>68,002</b> | <b>45,532</b> | <b>1.49</b> | <b>68,002</b>        | <b>45,532</b> | <b>1.49</b> |

**2. SALES**

2.1

| Segment                  | JANUARY       |               |              | YEAR-TO-DATE JANUARY |               |              |
|--------------------------|---------------|---------------|--------------|----------------------|---------------|--------------|
|                          | 2018          | 2017          | Variance     | 2018                 | 2017          | Variance     |
| PV (Passenger Vehicles)  | 39,982        | 40,295        | 0.99         | 39,982               | 40,295        | 0.99         |
| CV (Commercial Vehicles) | 4,593         | 4,372         | 1.05         | 4,593                | 4,372         | 1.05         |
| <b>Total</b>             | <b>44,575</b> | <b>44,667</b> | <b>0.998</b> | <b>44,575</b>        | <b>44,667</b> | <b>0.998</b> |

**3 Market Performance in January 2018**

Sales volume in January 2018 was 19% or 10,154 units lower than December 2017.

- Sales promotion and offers by car companies in previous month resulted in most sales were concluded in December 2017.

Sales volume in January 2018 was 0.2% or 92 units lower than similar corresponding month in 2017.

**4 Outlook for February 2018**

Sales volume for February 2018 is expected to be lower than January 2018.

- Short working month due to Chinese New Year festive holidays

**NOTE :**

**PLEASE TAKE NOTE THERE HAS BEEN AN AMENDMENT MADE TO THE SALES DATA 2018 (BY SEGMENT).**