

**MALAYSIAN AUTOMOTIVE ASSOCIATION  
PRESS RELEASE : 17 MARCH 2017  
PRODUCTION & SALES FOR FEBRUARY 2017**

**1. PRODUCTION**

1.1

Segment	FEBRUARY			YEAR-TO-DATE FEBRUARY		
	2017	2016	Variance	2017	2016	Variance
PV (Passenger Vehicles)	40,392	33,480	1.21	83,159	76,178	1.09
CV (Commercial Vehicles)	2,735	1,650	1.66	5,500	5,603	0.98
<b>Total</b>	<b>43,127</b>	<b>35,130</b>	<b>1.23</b>	<b>88,659</b>	<b>81,781</b>	<b>1.08</b>

**2. SALES**

2.1

Segment	FEBRUARY			YEAR-TO-DATE FEBRUARY		
	2017	2016	Variance	2017	2016	Variance
PV (Passenger Vehicles)	38,881	34,054	1.14	79,175	73,996	1.07
CV (Commercial Vehicles)	3,574	3,820	0.94	7,947	8,467	0.94
<b>Total</b>	<b>42,455</b>	<b>37,874</b>	<b>1.12</b>	<b>87,122</b>	<b>82,463</b>	<b>1.06</b>

**3 Market Performance in February 2017**

Sales volume in February 2017 was 5% or 2,212 units lower than January 2017.

- Short working month
- Market conditions remain unchanged

**4 Outlook for March 2017**

Sales volume for March 2017 is expected to be better than February 2017 level.

- Longer working month
- Continuation of attractive offers by car companies