

**MALAYSIAN AUTOMOTIVE ASSOCIATION
PRESS RELEASE : 17 AUGUST 2017
PRODUCTION & SALES FOR JULY 2017**

1. PRODUCTION

1.1

Segment	JULY			YEAR-TO-DATE JULY		
	2017	2016	Variance	2017	2016	Variance
PV (Passenger Vehicles)	40,492	34,944	1.16	276,956	275,953	1.00
CV (Commercial Vehicles)	3,460	4,153	0.83	22,314	26,107	0.85
Total	43,952	39,097	1.12	299,270	302,060	0.99

2. SALES

2.1

Segment	JULY			YEAR-TO-DATE JULY		
	2017	2016	Variance	2017	2016	Variance
PV (Passenger Vehicles)	43,524	37,661	1.16	299,273	282,038	1.06
CV (Commercial Vehicles)	5,029	4,822	1.04	33,737	35,928	0.94
Total	48,553	42,483	1.14	333,010	317,966	1.05

3 Market Performance in July 2017

Sales volume in July 2017 was 3.4 % or 1,718 units lower than June 2017.

- Post Hari Raya holidays
- Technical glitches in "e-daftar" system had affected vehicles' registration process.

Sales volume in July 2017 was 14% or 6,070 units higher than similar corresponding month in 2016.

TIV for YTD July 2017 was 4.7% higher than similar corresponding period in 2016.

4 Outlook for August 2017

Sales volume for August 2017 is expected to be slightly better than July 2017.

- On-going promotional campaign by car companies
- Fulfillment of back orders as "e-daftar" system is expected to return to normalcy.