

**MALAYSIAN AUTOMOTIVE ASSOCIATION  
PRESS RELEASE : 16 AUGUST 2018  
PRODUCTION & SALES FOR JULY 2018**

**1. PRODUCTION**

1.1

Segment	JULY			YEAR-TO-DATE JULY		
	2018	2017	Variance	2018	2017	Variance
PV (Passenger Vehicles)	51,165	40,492	1.26	312,489	276,956	1.13
CV (Commercial Vehicles)	3,999	3,460	1.16	23,622	22,314	1.06
<b>Total</b>	<b>55,164</b>	<b>43,952</b>	<b>1.26</b>	<b>336,111</b>	<b>299,270</b>	<b>1.12</b>

**2. SALES**

2.1

Segment	JULY			YEAR-TO-DATE JULY		
	2018	2017	Variance	2018	2017	Variance
PV (Passenger Vehicles)	61,211	43,524	1.41	322,254	299,272	1.08
CV (Commercial Vehicles)	7,254	5,029	1.44	35,925	33,734	1.06
<b>Total</b>	<b>68,465</b>	<b>48,553</b>	<b>1.41</b>	<b>358,179</b>	<b>333,006</b>	<b>1.08</b>

**3 Market Performance in July 2018**

Sales volume in July 2018 was 6% or 3,963 units higher than June 2018.

- Reduction in prices due to zero rated GST

Sales volume in July 2018 was 41% or 19,912 units higher than similar corresponding month in 2017.

At 68,465 units, the sales volume in July 2018 was the second highest monthly TIV achieved in the history of the local automotive industry.

The highest monthly TIV achieved by the industry was 69,371 units in December 2015.

**4 Outlook for August 2018**

Sales volume for August 2018 is expected to be maintained at July 2018 level.

- Reduction in prices due to zero rated GST