

**MALAYSIAN AUTOMOTIVE ASSOCIATION
PRESS RELEASE : 18 APRIL 2018
PRODUCTION & SALES FOR MARCH 2018**

1. PRODUCTION

1.1

Segment	MARCH			YEAR-TO-DATE MARCH		
	2018	2017	Variance	2018	2017	Variance
PV (Passenger Vehicles)	46,152	45,124	1.02	145,705	128,283	1.14
CV (Commercial Vehicles)	3,644	4,232	0.86	10,509	9,732	1.08
Total	49,796	49,356	1.01	156,214	138,015	1.13

2. SALES

2.1

Segment	MARCH			YEAR-TO-DATE MARCH		
	2018	2017	Variance	2018	2017	Variance
PV (Passenger Vehicles)	44,489	48,356	0.92	121,096	127,533	0.95
CV (Commercial Vehicles)	5,496	5,362	1.02	14,044	13,307	1.06
Total	49,985	53,718	0.93	135,140	140,840	0.96

3 Market Performance in March 2018

Sales volume in March 2018 was 23.2% or 9,045 units higher than February 2018.

- Longer working month
- Rush for deliveries by companies having their financial year ending on 31 March 2018

However, sales volume in March 2018 was 7% or 3,733 units lower than similar corresponding month in 2017.

4 Outlook for April 2018

Sales volume for April 2018 is expected to be maintained at March 2018 level.

- Consumers adopting a wait & see attitude due to GE14.