

**MALAYSIAN AUTOMOTIVE ASSOCIATION  
PRESS RELEASE : 16 NOVEMBER 2017  
PRODUCTION & SALES FOR OCTOBER 2017**

**1. PRODUCTION**

1.1

Segment	OCTOBER			YEAR-TO-DATE OCTOBER		
	2017	2016	Variance	2017	2016	Variance
PV (Passenger Vehicles)	36,632	49,747	0.74	388,971	404,518	0.96
CV (Commercial Vehicles)	3,832	3,337	1.15	32,664	35,531	0.92
<b>Total</b>	<b>40,464</b>	<b>53,084</b>	<b>0.76</b>	<b>421,635</b>	<b>440,049</b>	<b>0.96</b>

**2. SALES**

2.1

Segment	OCTOBER			YEAR-TO-DATE OCTOBER		
	2017	2016	Variance	2017	2016	Variance
PV (Passenger Vehicles)	41,668	42,523	0.98	423,451	413,432	1.02
CV (Commercial Vehicles)	5,373	5,357	1.00	49,272	52,725	0.93
<b>Total</b>	<b>47,041</b>	<b>47,880</b>	<b>0.98</b>	<b>472,723</b>	<b>466,157</b>	<b>1.0</b>

**3 Market Performance in October 2017**

Sales volume in October 2017 was 14.9 % or 6,085 units higher than September 2017.

- longer working month

Sales volume in October 2017 was 1.8 % or 839 units lower than similar corresponding month in 2016.

TIV for YTD October 2017 was however 1 % higher than similar corresponding period in 2016.

**4 Outlook for November 2017**

Sales volume for November 2017 is expected to be higher than October 2017.

- new model launches
- aggressive year-end promotional campaigns