

**MALAYSIAN AUTOMOTIVE ASSOCIATION  
PRESS RELEASE : 16 OCTOBER 2017  
PRODUCTION & SALES FOR SEPTEMBER 2017**

**1. PRODUCTION**

1.1

Segment	SEPTEMBER			YEAR-TO-DATE SEPTEMBER		
	2017	2016	Variance	2017	2016	Variance
PV (Passenger Vehicles)	35,177	38,831	0.91	352,339	354,771	0.99
CV (Commercial Vehicles)	3,036	2,622	1.16	28,832	32,194	0.90
<b>Total</b>	<b>38,213</b>	<b>41,453</b>	<b>0.92</b>	<b>381,171</b>	<b>386,965</b>	<b>0.99</b>

**2. SALES**

2.1

Segment	SEPTEMBER			YEAR-TO-DATE SEPTEMBER		
	2017	2016	Variance	2017	2016	Variance
PV (Passenger Vehicles)	36,517	42,644	0.86	381,800	370,909	1.03
CV (Commercial Vehicles)	4,464	5,481	0.81	43,911	47,368	0.93
<b>Total</b>	<b>40,981</b>	<b>48,125</b>	<b>0.85</b>	<b>425,711</b>	<b>418,277</b>	<b>1.02</b>

**3 Market Performance in September 2017**

Sales volume in September 2017 was 20.8 % or 10,739 units lower than August 2017.

- short working month
- more stringent hire purchase loans approval

Sales volume in September 2017 was 14.8 % or 7,144 units lower than similar corresponding month in 2016.

TIV for YTD September 2017 was however 1.8 % higher than similar corresponding period in 2016.

**4 Outlook for October 2017**

Sales volume for October 2017 is expected to be better than September 2017.

- Longer working month