

**MALAYSIAN AUTOMOTIVE ASSOCIATION
PRESS RELEASE : 15 OCTOBER 2018
PRODUCTION & SALES FOR SEPTEMBER 2018**

1. PRODUCTION

1.1

Segment	SEPTEMBER			YEAR-TO-DATE SEPTEMBER		
	2018	2017	Variance	2018	2017	Variance
PV (Passenger Vehicles)	33,436	35,177	0.95	389,305	352,339	1.10
CV (Commercial Vehicles)	3,564	3,036	1.17	31,193	28,832	1.08
Total	37,000	38,213	0.97	420,498	381,171	1.10

2. SALES

2.1

Segment	SEPTEMBER			YEAR-TO-DATE SEPTEMBER		
	2018	2017	Variance	2018	2017	Variance
PV (Passenger Vehicles)	27,022	36,503	0.74	405,048	381,783	1.06
CV (Commercial Vehicles)	4,219	4,453	0.95	49,923	43,895	1.14
Total	31,241	40,956	0.76	454,971	425,678	1.07

3 Market Performance in September 2018

Sales volume in September 2018 was 23% or 9,715 units lower than similar corresponding month in 2017.

Sales volume in September 2018 was 52% lower than August 2018

- Stocks of some vehicle distributors were depleted following overwhelming demands during the GST tax holiday period.

TIV for YTD September 2018 was 7% higher than similar corresponding period in 2017.

4 Outlook for October 2018

Sales volume for October 2018 is expected to be maintained at September 2018 level.

- Much of the demands were fulfilled during the GST tax holiday period.
- Adjustment to post tax holiday environment