

**MALAYSIAN AUTOMOTIVE ASSOCIATION  
PRESS RELEASE : 20 JANUARY 2026  
PRODUCTION & SALES FOR DECEMBER 2025**

**1. PRODUCTION**

1.1

Segment	DEC			YEAR-TO-DATE DEC		
	2025	2024	Variance (%)	2025	2024	Variance (%)
PV (Passenger Vehicles)	62,805	60,130	4	704,603	744,604	-5
CV (Commercial Vehicles)	4,372	3,832	14	43,177	45,743	-6
<b>Total</b>	<b>67,177</b>	<b>63,962</b>	<b>5</b>	<b>747,780</b>	<b>790,347</b>	<b>-5</b>

**2. SALES**

2.1

Segment +	DEC			YEAR-TO-DATE DEC		
	2025	2024	Variance (%)	2025	2024*	Variance (%)
PV (Passenger Vehicles)	83,148	73,438	13	759,098	748,929	1
CV (Commercial Vehicles)	7,568	8,777	-14	61,654	69,844	-12
<b>Total</b>	<b>90,716</b>	<b>82,215</b>	<b>10</b>	<b>820,752</b>	<b>818,773</b>	<b>0.2</b>
<i>* Revised</i>				<b>Official MAA TIV 2024 (announced on January 21, 2025)</b>	<b>816,747</b>	<b>0.5</b>

**3. Market Performance in December 2025**

Total Industry Volume (TIV) for December 2025 was the highest in history and 25% higher than November 2025 (72,799 units). The higher TIV is attributed to:

- Aggressive year-end promotion campaign by automotive companies to clear stocks.
- Rush to purchase CBU BEVs before the expiry of tax incentives and road tax exemption.
- Forward purchase in anticipation of the Effective Interest Rate (EIR) vs current Fixed Interest Rate for Hire Purchase financing

**4. Outlook for January 2026**

Sales is expected to consolidate in January 2026 after three consecutive months of strong performance