# MALAYSIAN AUTOMOTIVE ASSOCIATION PRESS RELEASE: 21 OCTOBER 2025 PRODUCTION & SALES FOR SEPTEMBER 2025

## 1. PRODUCTION

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		SEPT		YEAR-TO-DATE SEPT		
Segment	2025	2024	Variance (%)	2025	2024	Variance (%)
PV (Passenger Vehicles)	54,738	51,730	6	521,243	559,453	-7
CV (Commercial Vehicles)	3,675	3,653	1	30,886	33,592	-8
Total	58,413	55,383	5	552,129	593,045	-7

### 2. SALES

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	SEPT			YEAR-TO-DATE SEPT		
Segment +	2025	2024	Variance (%)	2025	2024	Variance (%)
PV (Passenger Vehicles)	53,352	53,186	0.3	536,122	545,531	-2
CV (Commercial Vehicles)	5,138	5,165	-1	43,214	50,352	-14
Total	58,490	58,351	0.2	579,336	595,883	-3

### 3. Market Performance in September 2025

Total Industry Volume (TIV) for September 2025 was 22% lower than August 2025 (74,479 Units). The higher TIV is attributed to:

- Less working days in September 2025 due to a number of public holidays (4 days)
- "Wait-and-see" attitude towards 2026 National Budget announcement including details on the petrol subsidy rationalisation

## 4. Outlook for October 2025

The sales in October 2025 is expected to be better than September 2025 due to:

- Impact of National Budget announcement of no extension for CBU BEVs tax exemption is expected to drive demand for BEVs until end of the year
- Year-end promotion campaigns